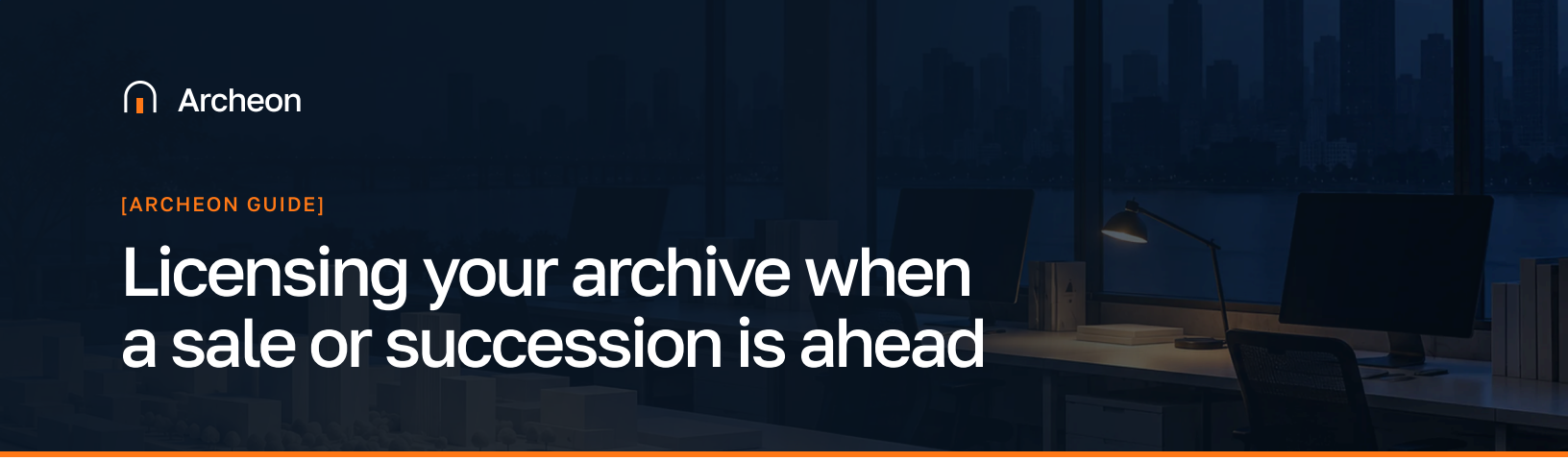
Archeon

[ARCHEON GUIDE]

Licensing your archive when a sale or succession is ahead



Many owners are planning a sale, a merger or an internal transition. A license can run alongside any of them.

Your firm still owns the records	A license gives a buyer the right to train on a de-identified copy. Your firm keeps ownership and copyright, so the archive stays a firm asset through any sale.
New income from records you already have	License fees are paid from records sitting in storage today. Each new license and renewal pays your firm again.
Nothing that blocks a deal	Licenses are non-exclusive by default. Any exclusivity is limited in time and scope, so it can't get in the way of a transaction.
We work with your advisor	Tell us about any sale, merger or transition in progress. Archeon works with your M&A advisor and keeps every license term clear for a buyer's diligence.
Your time stays on the deal	Your team exports the archive once. Archeon handles the cleaning, the buyers and the paperwork.